

# ***RPM Mexico***





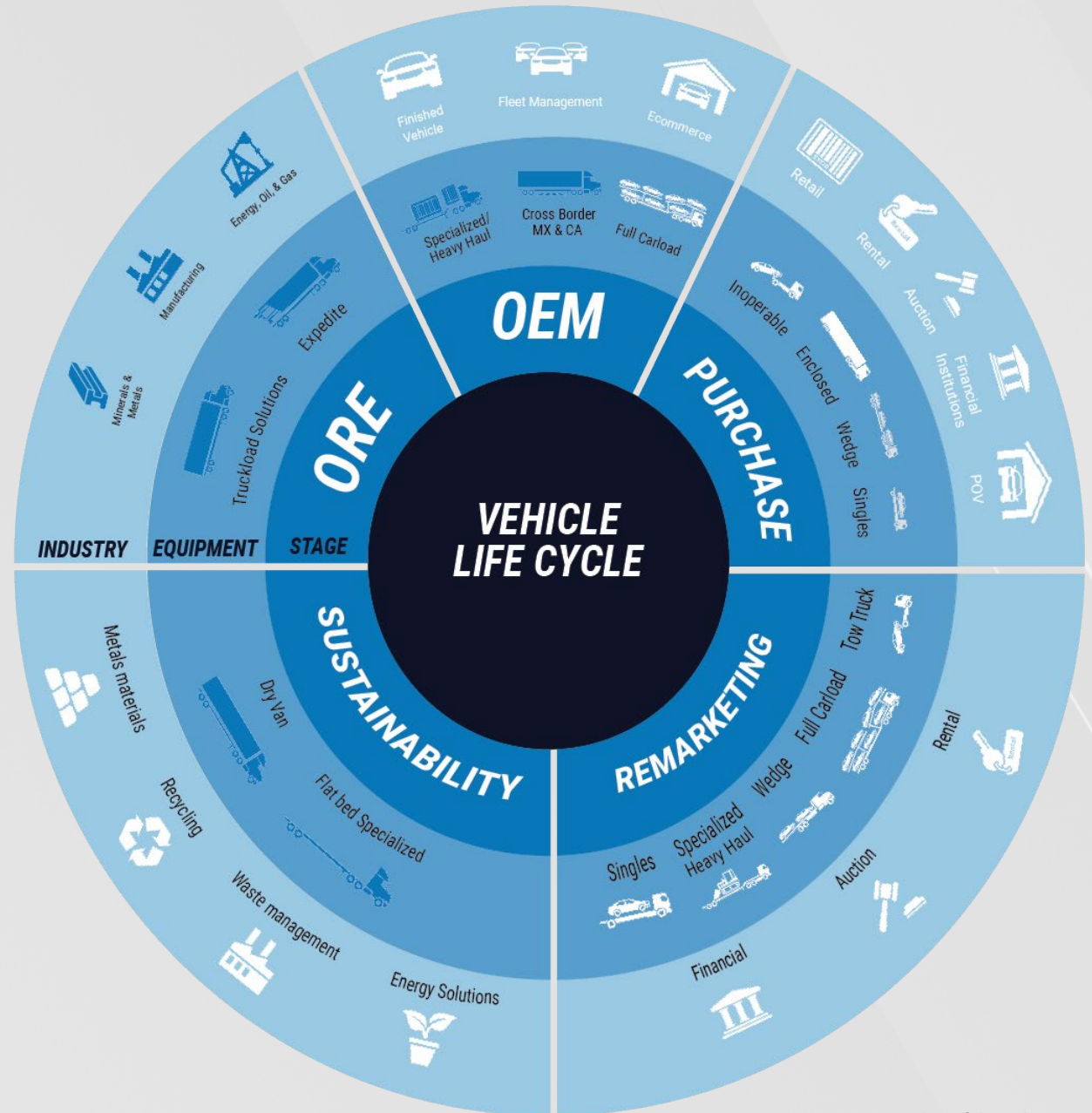
## **About RPM**

*RPM is an international non-asset-based logistics and supply chain solutions company. Our focus is to provide customizable solutions tailored to support today's complex supply chains. As one of the fastest-growing logistics companies in North America, RPM executes thousands of shipments per month through a combination of digital innovations and an unwavering commitment to customer success. RPM has evolved as a disruptive and differentiated, end-to-end transportation service provider, to meet the ever-changing needs of its customers. RPM proudly services the some of the most recognizable and transformative companies in the world as The Driving Force in Logistics™*



## Our Value Prop

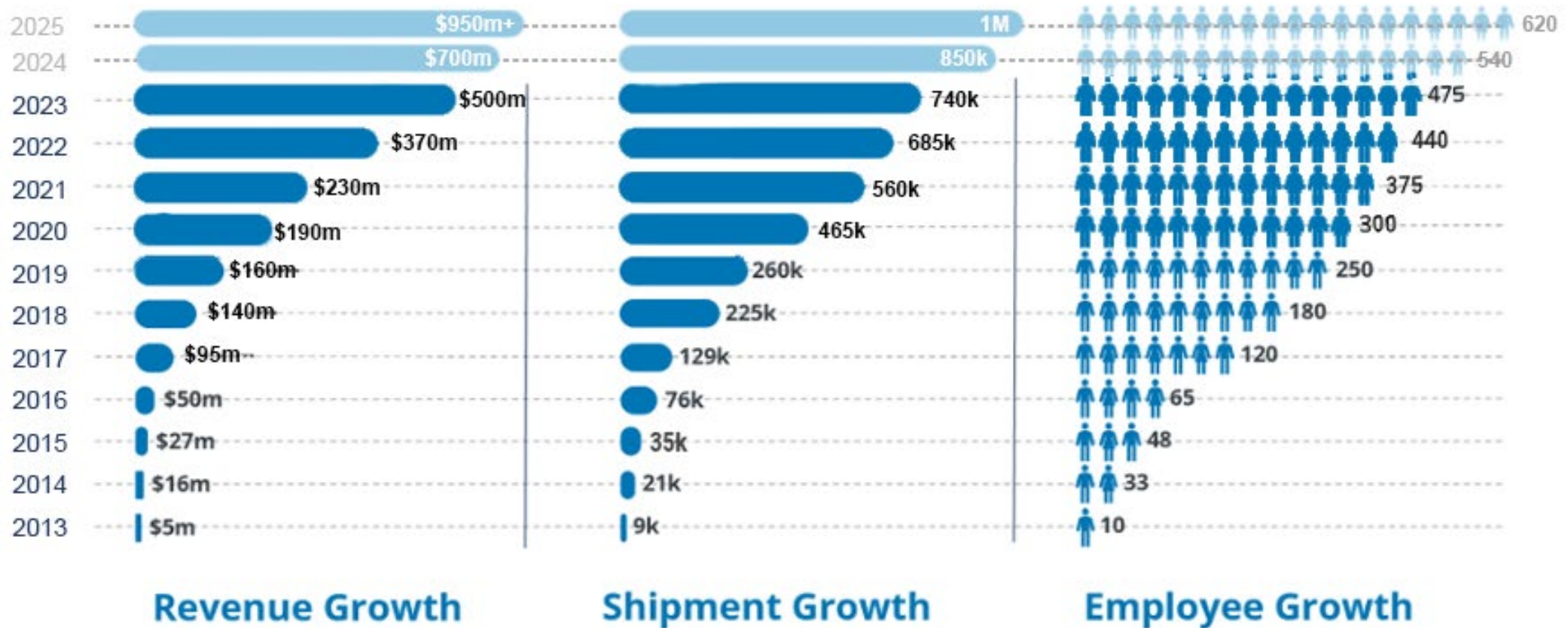
*RPM is a global logistics provider who inherently understands its customers' needs and pushes the limits of the automotive eco-system from Ore to OEM and Plant to Purchase. Our wholistic view of the automotive industry allows us to remove the complexity from our customers' ever-changing supply chain.*





# RPM Growth Story

*We re-invest in the business to ensure we have the people, technology and processes to continue to tell our growth story.*







## Our US & CA Network

7,000+

Unique Carriers

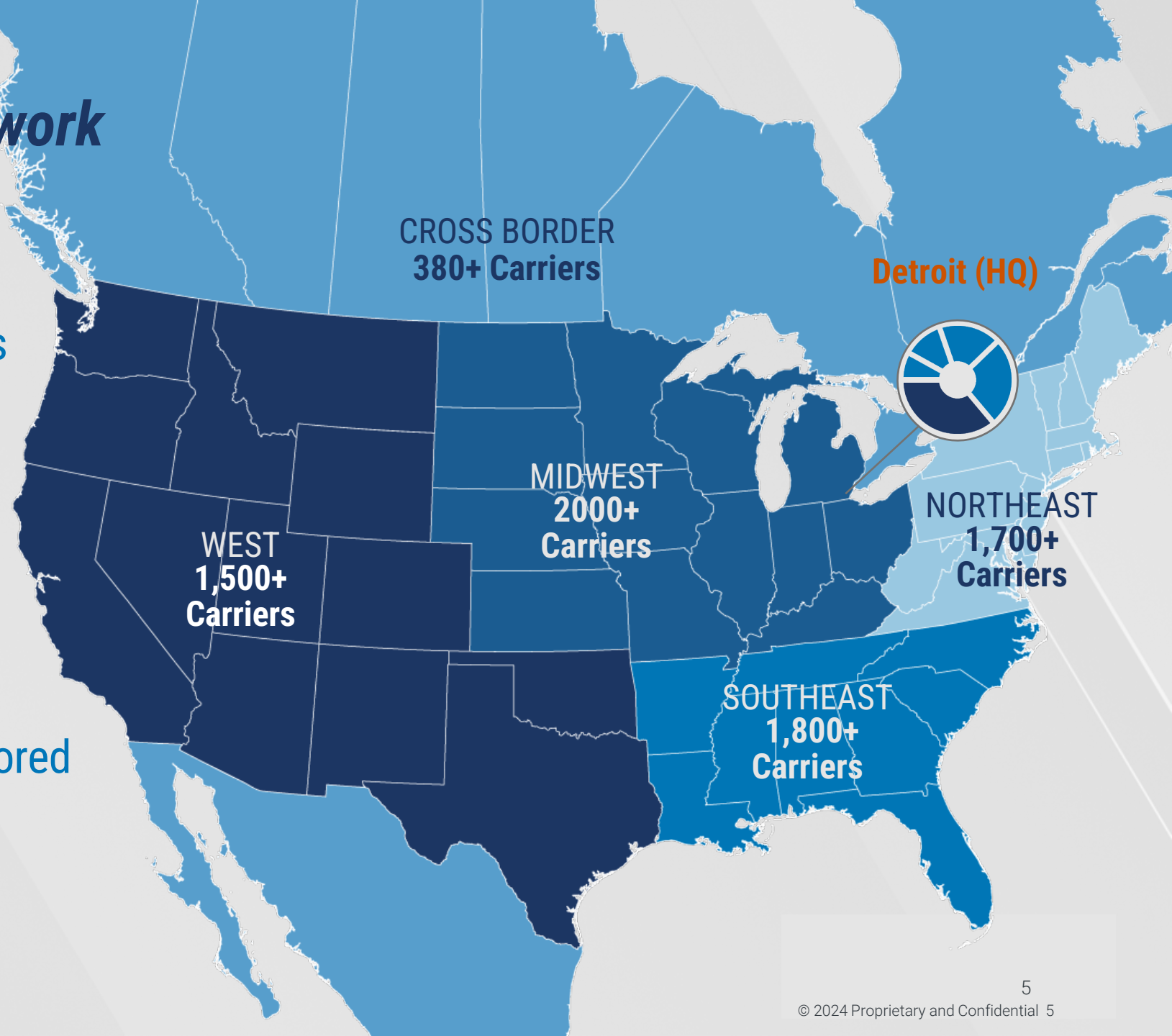
98%

100%

Tender  
Acceptance

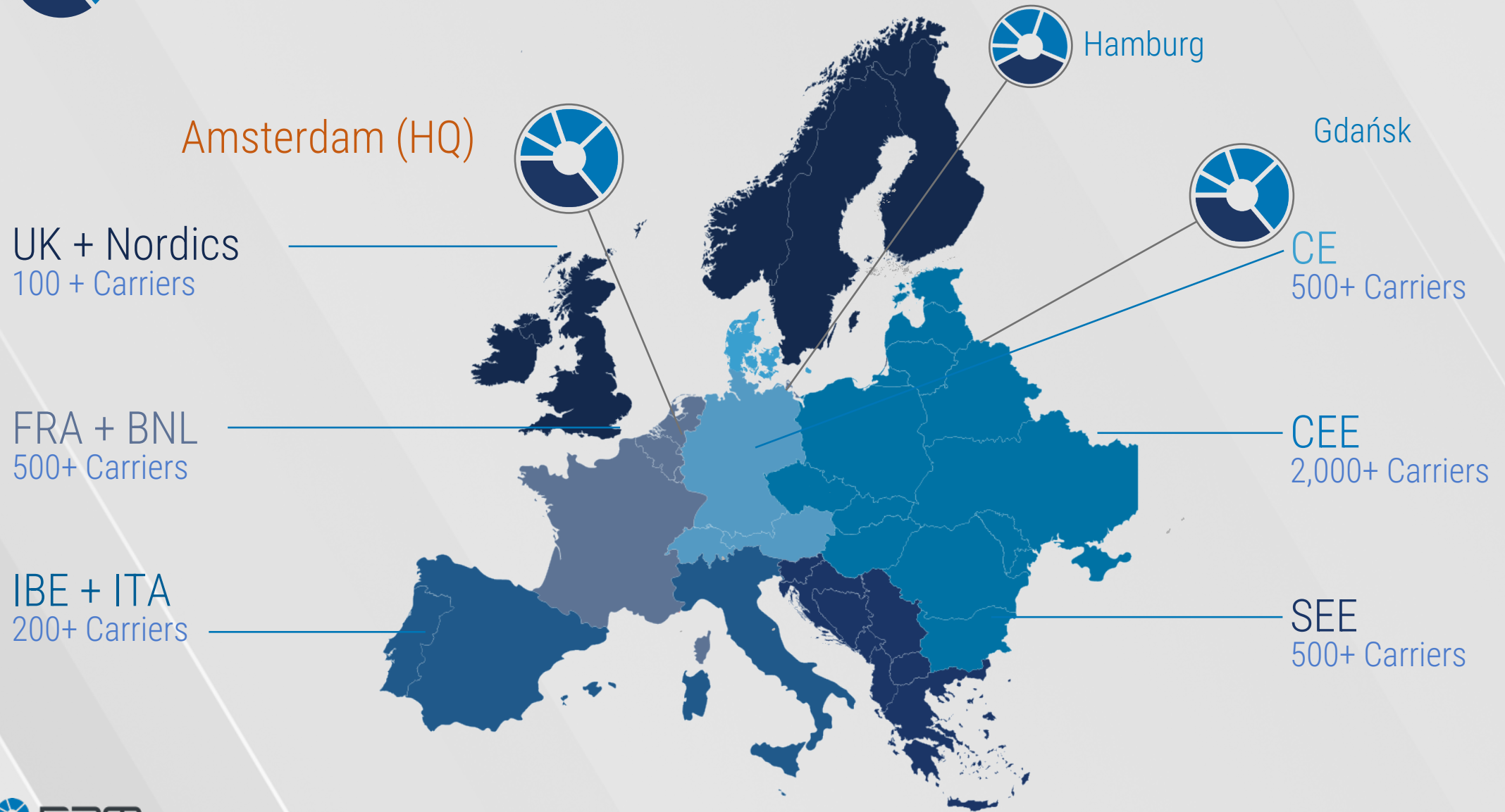
100%

Vetted & Monitored  
Relationships





## Our EU Network





## ***Our MX Network***



# *Freight Verticals*



Industrial  
Equipment



Manufacturing



Retail



Minerals & Metals



Automotive Life-cycle  
Products



Energy, Oil, & Gas



# *Freight Transportation Solutions*



Truckload Solutions



Specialized/Heavy Haul



Expedite/Final Mile



Cross Border US & CA



Open Deck



Hazmat



# *Finished Vehicle Transportation Solutions*



Tandem Flatbed



SINGLES



ENCLOSED



INOPERABLE



SPECIALIZED



OPEN DECK



## ***CAPACITY***

- Network of 7,000 fully vetted and insured carrier partners representing nearly 1 million pieces of equipment
- Strategic relationships with small to mid-size fleets generating access to equipment not readily available to shippers
- Dedicated, spot and contracted capacity
- Cross-border US and Canada capabilities
- 24/7 Fully staffed support team

## ***TECHNOLOGY***

- Proprietary app-based technology combined with industry adopted tracking platforms provide real-time visibility 24/7
- TMS enabled software provides customers with visibility to their entire network
- Complete integration technology allow customers to track their entire network with a click of the mouse







### ***Inbound and Outbound Transportation:***

- Transload Service
- Direct Through Trailer
- B1 Driver Services
- Bonded Capacity

### ***Partnerships w/ Facilities in Laredo & Nuevo Laredo:***

- Truckload
- Expedite
- Heavy Haul
- Cross-border Transferring
- Warehouse Capabilities (Laredo & Guadalajara)

### ***Project management:***

- Control Tower with PM
- Capacity Team with equipment selection
- Optimized Routing
- Permit & Escorts as necessary







# ***Expedite Capabilities***

## ***SERVICE OVERVIEW***

- 24/7/365 Coverage
- Established carrier network consisting of NA's most trusted National, Regional and local expedite carriers
- Comprehensive carrier vetting process with score-carding & RMIS verification
- Ability to optimize shipments based on equipment needs and service required







# *Flexible Capacity*

- Ability to handle shipments at request with very short lead time.
- Multi-modal allows customer to optimize based on load requirements.
- Scale up to meet customer surges
- Drop Trailer Solutions
- Internal Operations team, ensuring the security, and visibility of your shipment at all times.



# ***QUALITY MANAGEMENT***



# Core Compliance

**MAKE THE BEST CHOICES  
UPSTREAM, TO GET THE BEST  
RESULTS DOWNSTREAM.**

- Non-Bias Internal party
- Right fit and risk-averse
- Carrier Scoring
  - 3<sup>rd</sup> party Carrier Monitoring
  - CSA safety Scores
  - Performance metrics
  - Carrier Equipment Profiling
- RPM Certification



Inspection Insights

Average Inspection-to-Fleet Ratio

This carrier has an average number of inspections per its fleet size

18/8

OBSERVED VS REPORTED  
POWER UNITS IN FLEET

Top 50%

PERCENTILE RANKING  
COMPARED TO PEERS

24+ MOS

LENGTH  
OF AUTHORITY

Inspection History

Date	Report Number	State	Plate Number	Plate State	Type	Total Violations	OOS Violations
9/20/23	4182390048	IL	BV42QH	FL	Driver Only	1	1
9/20/23	4038430323	IL	BU70XE	FL	Walk Around	4	1
9/19/23	TFEQ000070	TN	BV42QH	FL	Full	0	0
9/13/23	ARCD000250	AL	DKJ3883	FL	Full	3	0
9/13/23	4182090056	IL	DLM6753	FL	Driver Only	3	3

Lane Preferences

State

\*Origin and Destination based on current search criteria

PREFERRED AREAS

38 States

Show more

CROSS BORDER

No Preferred Lanes

LEGEND LAST 24 MO

Historical Inspection

Carrier HQ / Terminal

Preferred Lane

1-5 Inspections

6-9 Inspections

10+ Inspections

HIGHWAY

Type carrier name, DOT # or Docket #

Dashboard

Search

My Carriers

Connections

Saved Searches

My Account

My Carriers

Passing Assessment (21,546) Partially Passing Assessment (3,341) Failed Assessment (36,512) Incomplete Assessment (4,216)

HQ	Identifiers	COI	Assessment
LORIS, SC	DOT 02921683 MC 985405	Present	Pass
EDMONTON, AB	DOT 03598381 MC 1221333	Present	Pass
BOLTON, ON	DOT 01159500 MC 462120	Present	Pass
GREENWOOD, IN	DOT 03457169 MC 1127288	Present	Pass
EDMONTON, AB	DOT 03005801 MC 026503	Present	Pass
LAREDO, TX	DOT 03315540 MC 1053985	Present	Pass

Table Brokering (1)

Load Limit

148% PEAK UTILIZATION  
9/11/23 - 9/25/23  
18 power units, 92 loads, 134,500+ billable mi

Analysis conducted in partnership with TriumphPay.

Insights 5 Total Insights Discovered

LOCATION INSIGHTS

Only Accessed From Outside North America

OPERATION INSIGHTS

Reused Equipment Same License Plate

Equipment Not Listed On Scheduled Auto

ASSOCIATION INSIGHTS

Reused Contact

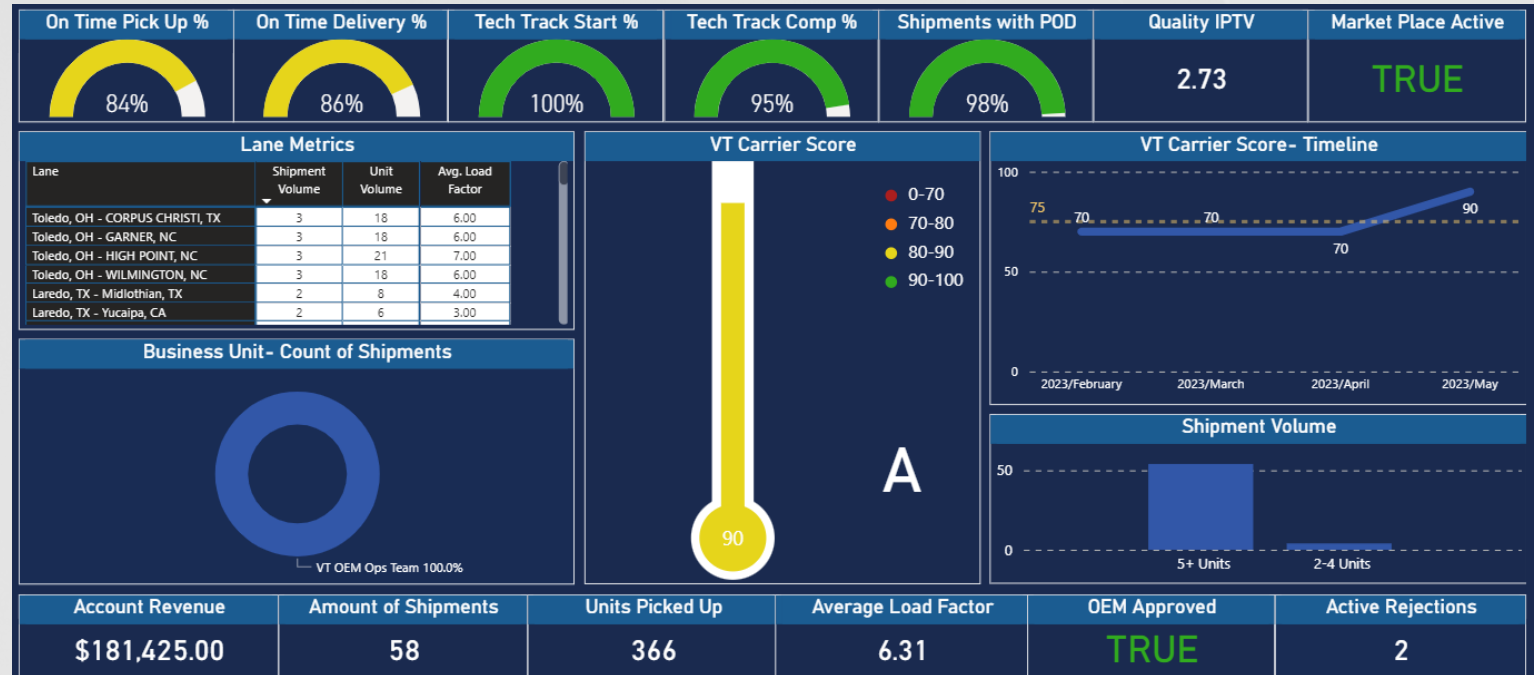
Associated Digital Activity

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# Ongoing Performance Management

- Carrier Balanced Scorecard Monitoring
- Monitor KPI's: On-time Pick-up, On-time Delivery, Tracking, POD Adherence, Damage Frequency
- Conduct carrier performance reviews
- Carriers may revert to probationary status based on performance
- Carrier may revert to “do-not-use” status due to ongoing poor performance



*\*Example Carrier Scorecard*



## ***On-Site Support***

### ***WE PROVIDE ON-SITE SUPPORT FOR OUR VEHICLE CONTRACTS:***

- Ensure Yard and chain of custody procedures are followed
- Development of better onsite processes creating 'shippers of choice' through collaboration
- Long-term or Spot buy



# ***TECHNOLOGY***







# ***Visibility Platform for Vehicle***

***RPM USES MULTIPLE FULLY INTEGRATED PLATFORMS INCLUDING OUR PROPRIETARY APPLICATION TO CREATE UN-MATCHED SHIPMENT VISIBILITY.***

- Milestone updates throughout all stages of shipment
- Breadcrumb tracking
- Geo-Fencing capabilities for sensitive shipments
- 24/7 Shipment monitoring
- Ability to integrate with all major utilized TMS platforms
- Customizable tracking solutions based visibility needs



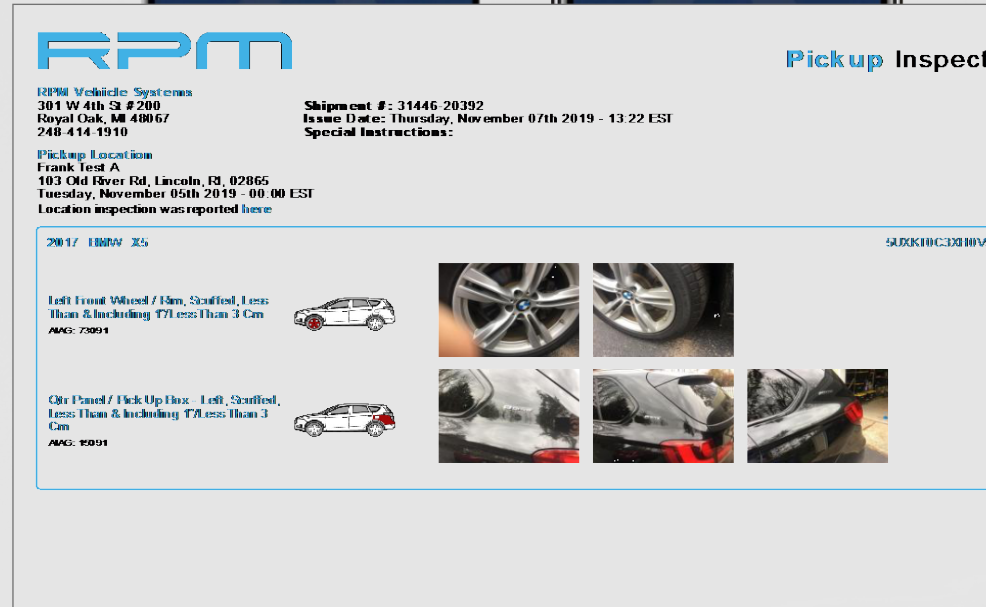
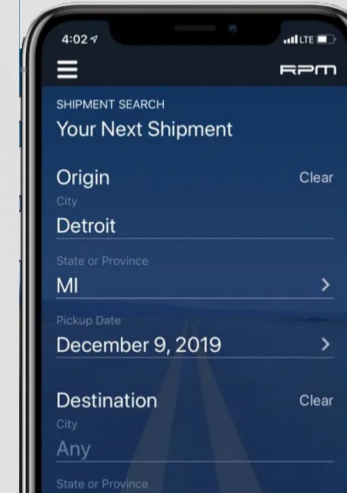




# Chain of Custody and Visibility for Vehicle Transportation

## PROPRIETARY RPM DRIVE APP

- Geo-Fenced + Time Stamped Verifications
- Location Data Integrations
- Real-time Inspection Document / EBOL / EPOD Capture
- External Dealer / Customer email Notification enabled
- AIAG Compliant
- Intuitive Design
- Multilingual





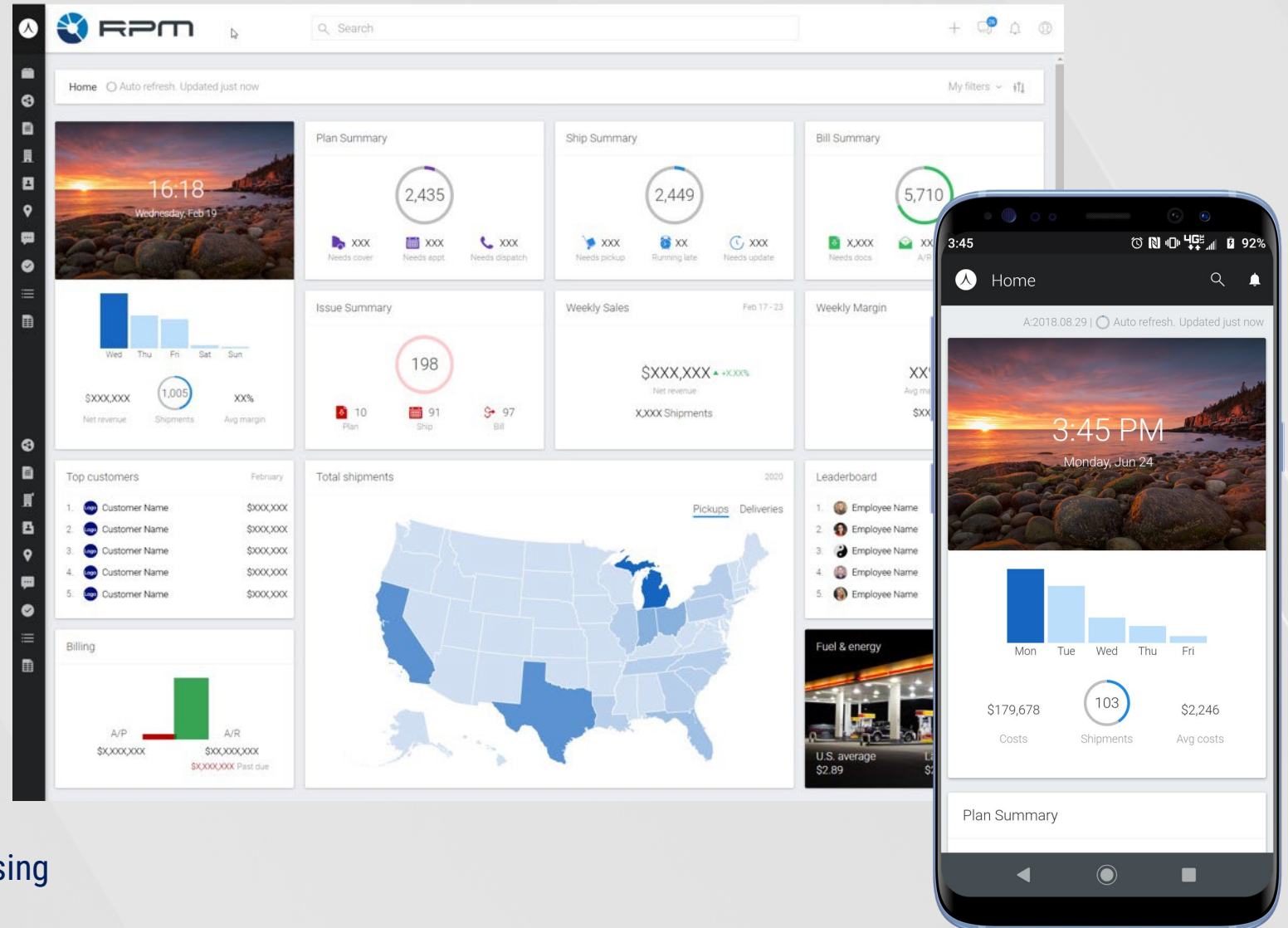
# Our Technology: Freight Experience with Turvo

## FEATURES

- Realtime Integrations w/ EDI & API
- Automated Shipment Creation
- Machine Learning
- Standardized Workflows
- Risk Analysis
- End-to-end digitization
- Dashboard analytics

## BENEFITS

- Error Free Shipment Updates
- ZERO capital investment
- Increased cashflow cycle
- Carrier and equipment visibility
- Multi-source data aggregation
- Agnostic technology
- Optimize network efficiency
- Automated order and payment processing



## *Sustainable Approach*

- Reduce Empty Miles
- SmartWay Certified
- Food Logistics Award
- Business Intelligence Group Award





# GLOBAL AWARDS & RECOGNITIONS



Auto Remarketing





# ***THANK YOU***

*Brian Husman*

*VP of Network Solutions*

***Chat with Our Sales Team***

